SERVICES ACQUISITION:
FDE Data Management

Presented by: Ken Brennan
Deputy Director, Services Acquisition
21 Jul 2014

Agenda

- Services Acquisition Progress
- Roles and Expectations
- Data Management/Analysis Tools
- Way Forward

Progress Since Kickoff

- DODI 5000.02, Operation of the Defense Acquisition System
  - Outlines key roles & responsibilities
    - FDEs, SSMs and Requirements leadership/community
  - Maps key tasks to ensure accuracy and flow of management, approval, and reporting processes
  - Status: in formal coordination
- FIPT
  - Assessed skills of non-DAWIA personnel with services acquisition-related responsibilities by identifying the basic roles and competencies
  - Explored partnership opportunities for requirements development training
- Website
  - Updated information on SA FIPT and other services acquisition initiatives
  - Revising website to include services acquisition training materials

Better Buying Power Analysis Tool developed to provide portfolio metrics

Opportunities for FDE Input

- Analysis
  - Measure productivity using services taxonomy
- Planning
  - Reduce redundancy in business arrangements
  - Identify opportunities for strategic sourcing
  - Leverage small business capabilities
  - Inform acquisition planning & execution
- Collaboration
  - Share best practices, lessons learned, useful metrics & data
  - Leverage Requirement Review Board process to improve requirements definition and validation process
  - Report portfolio accomplishments
  - Identify areas needing improvement and work together to move forward

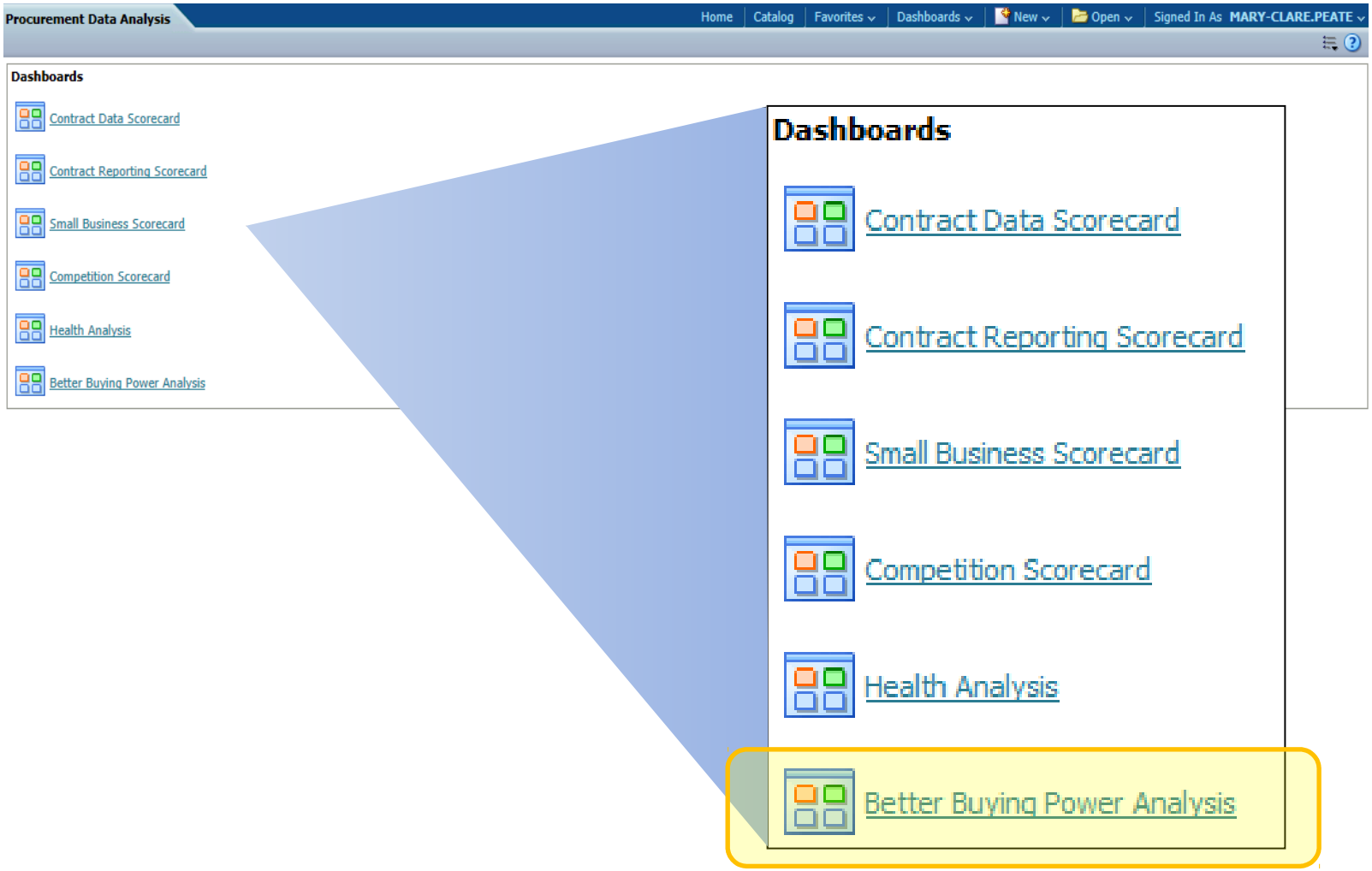
DPAP, SSMs & Component Leads working to improve portfolio management

What you can look to Service/Agency Counterparts to provide

- Active Management
  - Planning, Management and Execution of services
  - Strategic Sourcing
  - Improving requirements definition & validation
- Requirements Management
  - Conduct Requirements Review Boards to validate & approve requirements
  - Develop services acquisition forecasts
  - Develop/employ tripwires to measure post-award performance
- Reporting and Metrics
  - Report cost savings, performance/schedule improvements, best practices, lessons learned, and Service Requirements Review Board statistics
  - Share metrics used to manage at service/component level

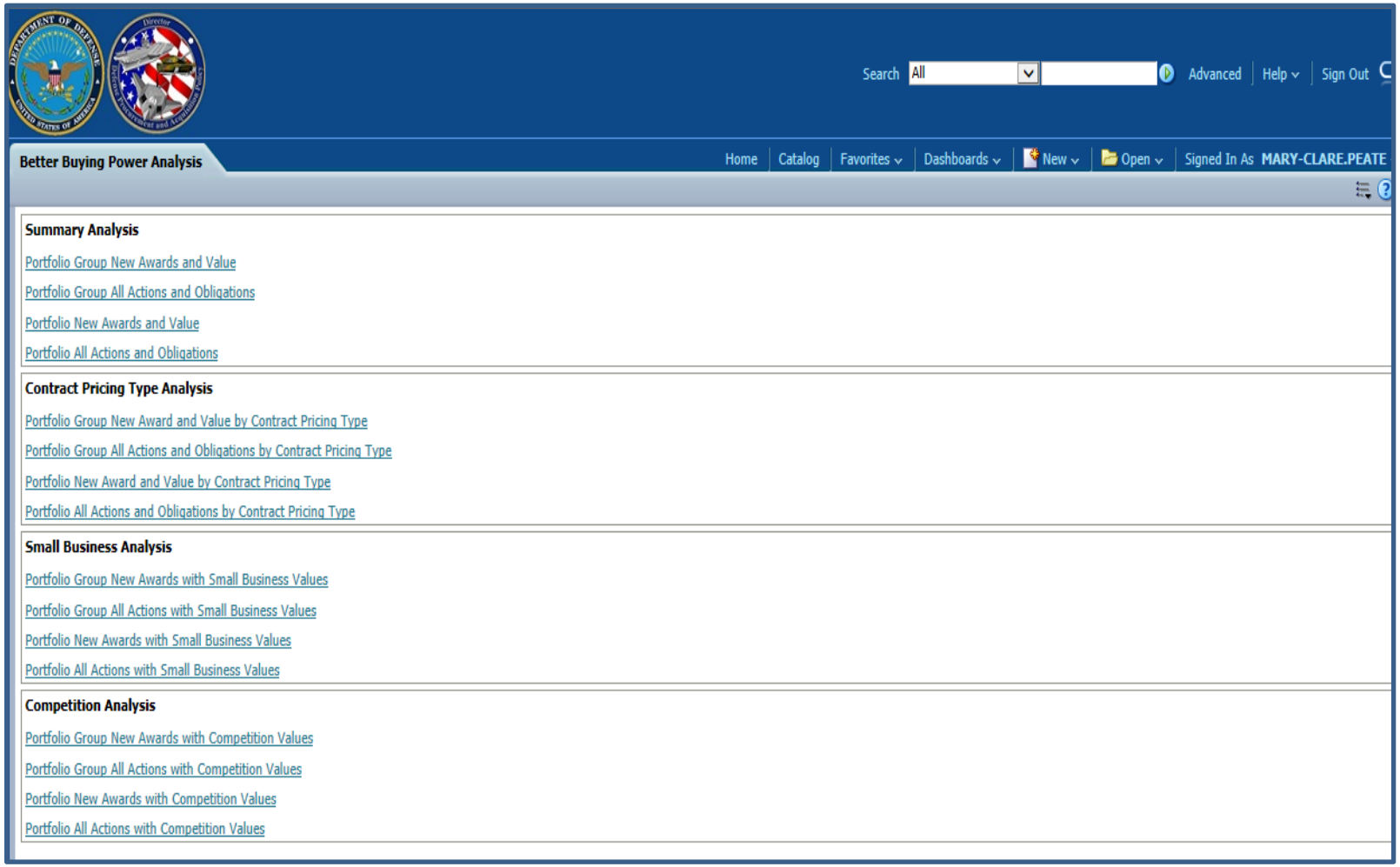
Business Intelligence Tool Intro

Procurement Data Analysis Dashboard Menu



Better Buying Power Analysis Tool

BBP Analysis Tool Main Menu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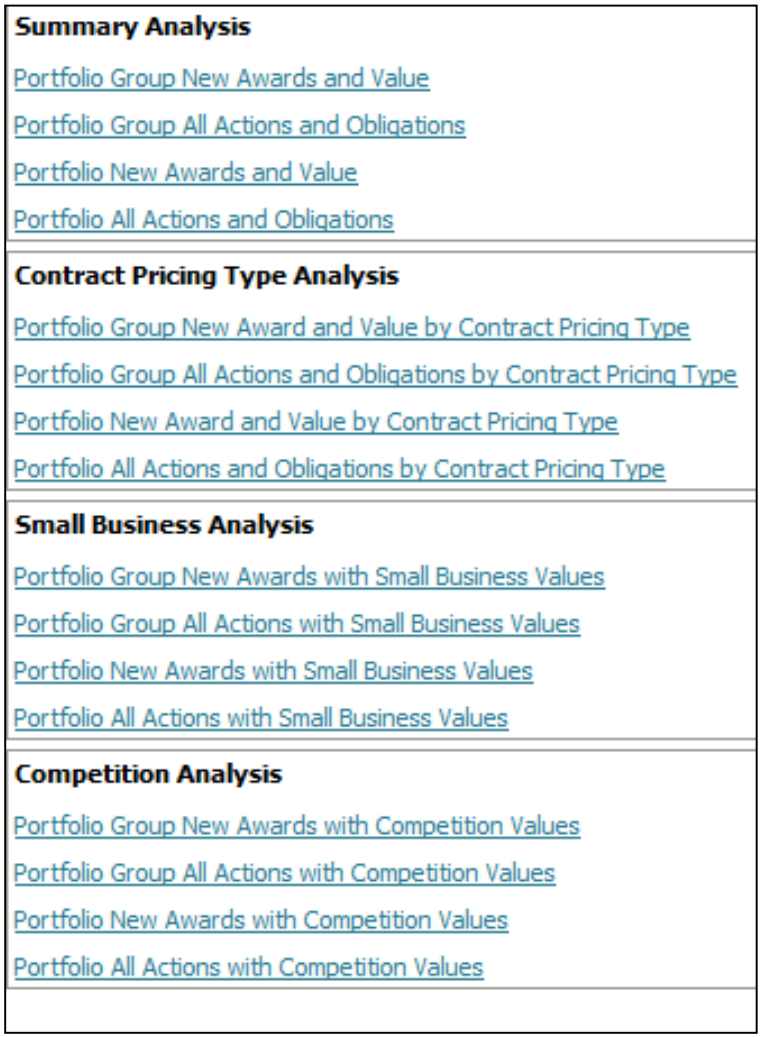
Better Buying Power Analysis Tool - Menu Options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- Four options (two choices to make) for each analysis category:
  - (a) Portfolio group or (b) Portfolio
  - (a) New award and value or

    (b) All actions and obligations
- Additional filters available within each option

Examples

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- First example shows a summary of new awards, by portfolio group

Summary Example: New Awards by Portfolio Groups

FISCAL YEAR --Select Value-- AGENCY NAME --Select Value-- PSC TYPE --Select Value-- PORTFOLIO GROUP --Select Value--

Apply Reset

Filter Options

Portfolio Group New Awards and Value

Select Department or Agency DEPARTMENT NAME

Filter Option

Displays all portfolio groups

FISCAL YEAR	DEPARTMENT NAME	PSC TYPE	PORTFOLIO GROUP	TOTAL NEW AWARDS	TOTAL INITIAL OBLIGATIONS	TOTAL BASE AND ALL OPTIONS DOLLARS
2013	DEPT OF DEFENSE	P	1. Aircraft, Ships/Submarines & Land Vehicles	2,357	$9,978,477,019.75	$29,386,431,219.90
2013	DEPT OF DEFENSE	P	2. Weapons & Ammunition	7,228	$5,614,319,571.83	$17,302,306,568.69
2013	DEPT OF DEFENSE	P	3. Electronic & Communication Equipment	101,789	$13,625,326,397.78	$18,691,136,545.12
2013	DEPT OF DEFENSE	P	4. Sustainment S&E	185,697	$28,424,855,108.91	$31,862,840,135.86
2013	DEPT OF DEFENSE	P	5. Facilities S&E	148,991	$5,438,250,539.76	$6,179,633,256.73
2013	DEPT OF DEFENSE	P	6. Clothing, Textiles & Subsistence S&E	374,312	$10,271,644,934.75	$10,714,298,625.35
2013	DEPT OF DEFENSE	P	7. Miscellaneous S&E	10,835	$104,178,718.66	$104,447,208.29
2013	DEPT OF DEFENSE	S	1. Research and Development	7,277	$4,960,049,248.86	$24,728,259,597.47
2013	DEPT OF DEFENSE	S	2. Knowledge Based Services	23,295	$9,466,095,725.96	$29,112,818,510.97
2013	DEPT OF DEFENSE	S	3. Logistics Management Services	1,447	$1,773,378,775.52	$3,030,801,669.68
2013	DEPT OF DEFENSE	S	4. Equipment Related Services	14,237	$4,387,098,496.30	$9,629,512,432.69
2013	DEPT OF DEFENSE	S	5. Electronic & Communication Services	46,434	$6,966,034,944.14	$14,295,021,390.39
2013	DEPT OF DEFENSE	S	6. Medical Services	4,168	$937,470,240.18	$16,541,928,587.42
2013	DEPT OF DEFENSE	S	7. Transportation Services	9,355,716	$7,038,218,116.38	$10,929,720,262.83
2013	DEPT OF DEFENSE	S	8. Facility Related Services	70,717	$12,811,553,587.68	$116,317,854,144.03
2013	DEPT OF DEFENSE	S	9. Construction Services	5,949	$9,497,331,287.77	$106,914,867,919.44
2014	DEPT OF DEFENSE	P	1. Aircraft, Ships/Submarines & Land Vehicles	1,508	$5,875,836,841.95	$12,666,761,006.35
2014	DEPT OF DEFENSE	P	2. Weapons & Ammunition	4,644	$3,690,892,378.93	$5,473,666,009.86
2014	DEPT OF DEFENSE	P	3. Electronic & Communication Equipment	60,662	$7,734,060,679.28	$12,096,409,926.09
2014	DEPT OF DEFENSE	P	4. Sustainment S&E	144,428	$17,423,443,227.56	$19,798,431,188.64
2014	DEPT OF DEFENSE	P	5. Facilities S&E	70,480	$2,934,019,864.00	$3,115,900,186.36
2014	DEPT OF DEFENSE	P	6. Clothing, Textiles & Subsistence S&E	235,062	$6,659,870,565.62	$6,856,426,268.31
2014	DEPT OF DEFENSE	P	7. Miscellaneous S&E	3,764	$33,286,574.93	$33,290,874.93
2014	DEPT OF DEFENSE	S	1. Research and Development	6,324	$2,548,855,824.74	$17,718,905,682.71
2014	DEPT OF DEFENSE	S	2. Knowledge Based Services	12,996	$4,766,737,925.21	$17,469,438,137.53
2014	DEPT OF DEFENSE	S	3. Logistics Management Services	956	$951,205,714.49	$1,732,121,867.61
2014	DEPT OF DEFENSE	S	4. Equipment Related Services	9,841	$3,433,221,646.59	$7,335,051,612.28
2014	DEPT OF DEFENSE	S	5. Electronic & Communication Services	15,563	$3,342,138,498.60	$65,342,885,427.80
2014	DEPT OF DEFENSE	S	6. Medical Services	2,567	$669,631,640.94	$1,900,087,212.06
2014	DEPT OF DEFENSE	S	7. Transportation Services	7,664,222	$3,255,923,088.84	$3,760,809,408.25

Rows 1 - 30

Refresh - Print - Export

Summary Example: New Awards by Portfolio Groups (Filtered)

FISCAL YEAR --Select Value-- AGENCY NAME --Select Value-- PSC TYPE --Select Value-- PORTFOLIO GROUP 8. Facility Related Se

Apply Reset

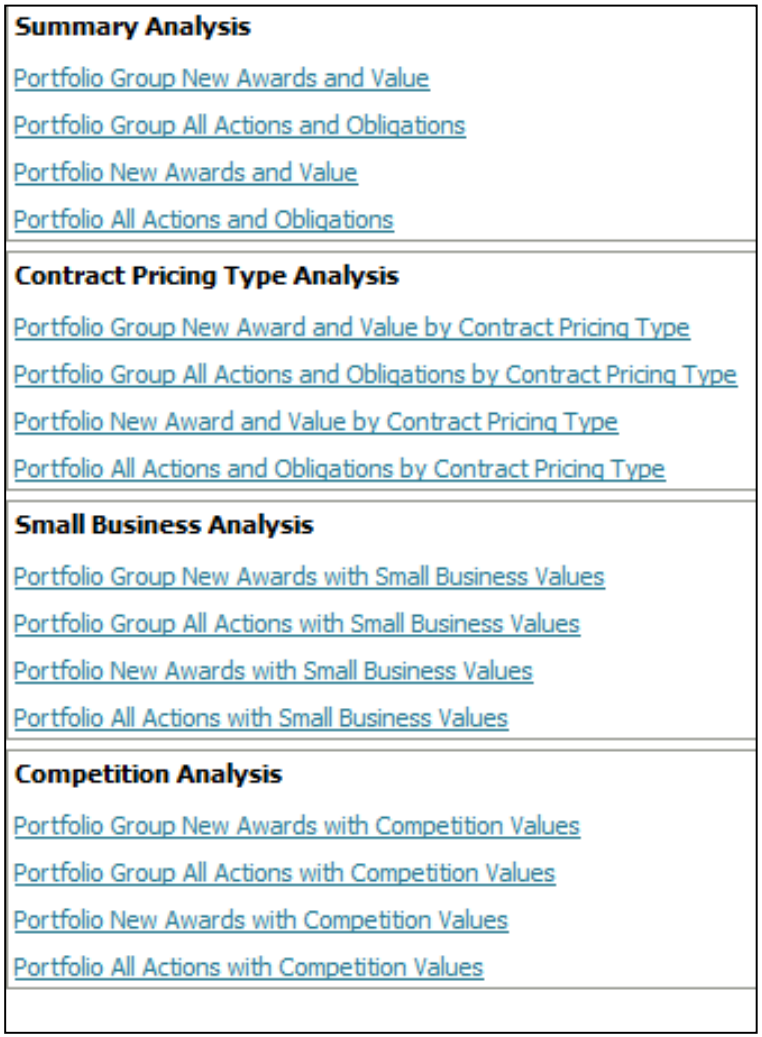
Portfolio Group New Awards and Value

Select Department or Agency AGENCY NAME

FISCAL YEAR	AGENCY NAME	PSC TYPE	PORTFOLIO GROUP	TOTAL NEW AWARDS	TOTAL INITIAL OBLIGATIONS	TOTAL BASE AND ALL OPTIONS DOLLARS
2013	DEFENSE LOGISTICS AGENCY	S	8. Facility Related Services	5,178	$397,192,508.38	$857,437,056.59
2013	DEPT OF THE AIR FORCE	S	8. Facility Related Services	7,524	$2,177,284,707.28	$3,653,044,755.70
2013	DEPT OF THE ARMY	S	8. Facility Related Services	27,972	$6,342,732,011.59	$106,730,125,273.48
2013	DEPT OF THE NAVY	S	8. Facility Related Services	20,120	$3,552,466,995.08	$4,549,225,051.08
2013	OTHER DEFENSE AGENCIES	S	8. Facility Related Services	9,923	$341,877,365.35	$528,022,007.18
2014	DEFENSE LOGISTICS AGENCY	S	8. Facility Related Services	3,902	$359,459,476.84	$1,019,507,764.40
2014	DEPT OF THE AIR FORCE	S	8. Facility Related Services	3,894	$1,046,304,385.08	$1,726,777,574.96
2014	DEPT OF THE ARMY	S	8. Facility Related Services	14,859	$2,657,155,719.58	$9,488,517,245.30
2014	DEPT OF THE NAVY	S	8. Facility Related Services	11,325	$1,738,898,566.59	$2,654,912,383.08
2014	OTHER DEFENSE AGENCIES	S	8. Facility Related Services	6,778	$209,401,164.13	$316,897,991.94

Refresh - Print - Export

Examples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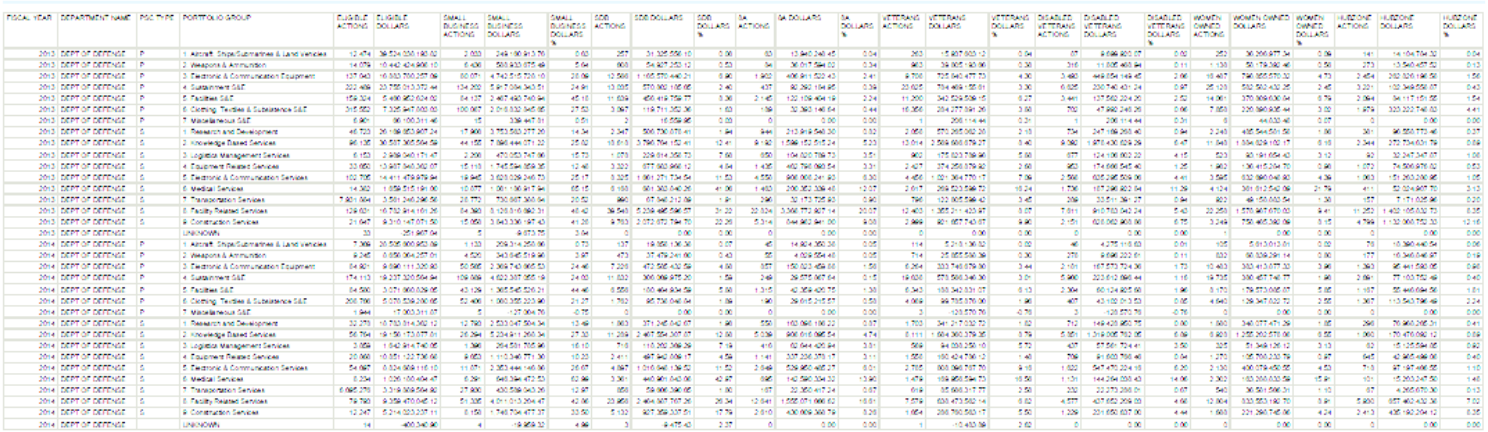
- Second example shows Small Business actions, also by portfolio group

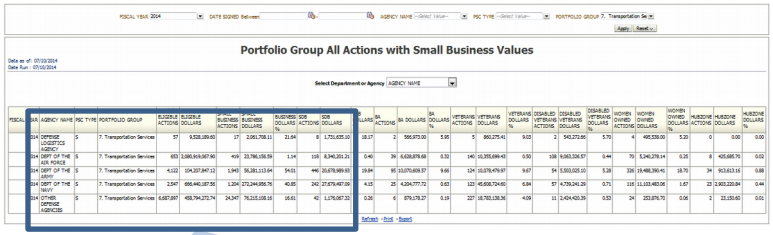
Small Business Example: All Actions by Portfolio Groups

- Data available - # eligible actions and dollars; then # of actions, dollars, and percent of eligible for:
  - Small business
  - 8A actions
  - Veterans
  - Veterans Disabled
  - Women-owned
  - Hubzone
- Can filter by FY, date signed, agency name, PSC type, and portfolio group

Portfolio Group All Actions with Small Business Values



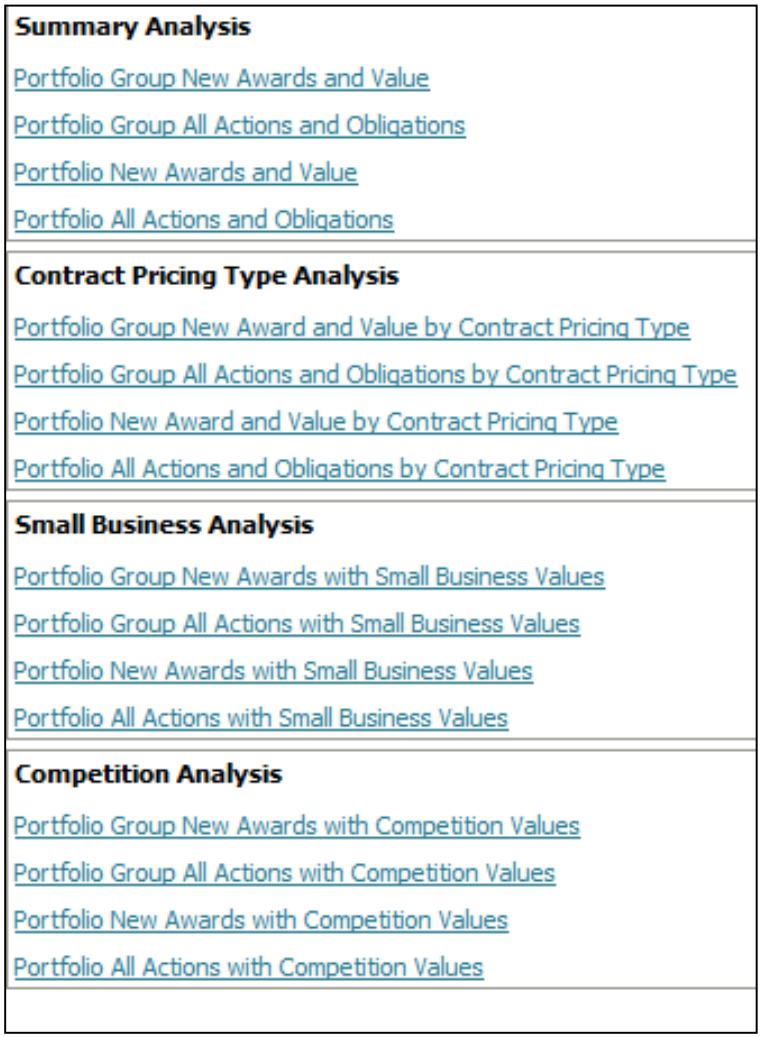
Small Business Example: All Actions by Portfolio Groups (filtered)



- Filtered by:
  - FY2014
  - Agency
  - Transportation Services Portfolio Group

AGENCY NAME	PSC TYPE	PORTFOLIO GROUP	ELIGIBLE ACTIONS	ELIGIBLE DOLLARS	SMALL BUSINESS ACTIONS	SMALL BUSINESS DOLLARS	SMALL BUSINESS DOLLARS %	SDB ACTIONS	SDB DOLLARS	SDB DOLLARS %
DEFENSE LOGISTICS AGENCY	S	7. Transportation Services	57	9,528,189.60	17	2,061,708.11	21.64	8	1,731,635.10	18.17
DEPT OF THE AIR FORCE	S	7. Transportation Services	653	2,080,919,067.90	419	23,786,156.59	1.14	118	8,340,201.21	0.40
DEPT OF THE ARMY	S	7. Transportation Services	4,122	104,207,847.12	1,943	56,281,113.64	54.01	446	20,678,989.93	19.84
DEPT OF THE NAVY	S	7. Transportation Services	2,547	666,440,187.56	1,204	272,244,956.76	40.85	242	27,679,497.09	4.15
OTHER DEFENSE AGENCIES	S	7. Transportation Services	6,687,897	458,794,272.74	24,347	76,215,108.16	16.61	42	1,176,067.32	0.26

Examples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- Final example shows Competition values for new awards, by portfolio

Competition Example: New Awards by Portfolios

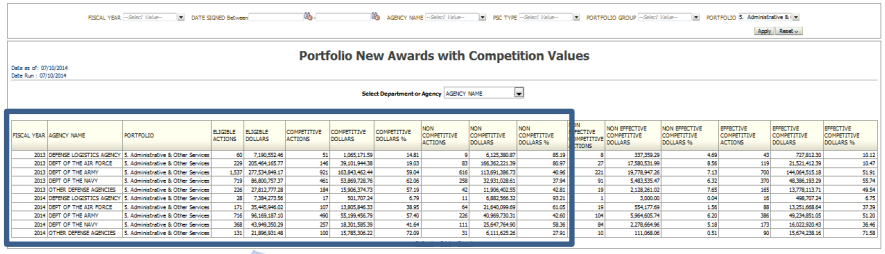
- Data available by portfolio group and portfolio:
  - Number of eligible actions and dollars
  - Number of actions, dollars, and percent of eligible for:
    - Non-competitive actions
    - Non-effective competitive actions
    - Effective competitive actions
- Can filter by FY, date signed, agency name, PSC type, and portfolio group

Portfolio New Awards with Competition Values

Data as of: 07/11/2014
Date Run: 07/11/2014

FISCAL YEAR	DEPARTMENT NAME	PSC TYPE	PORTFOLIO GROUP	PORTFOLIO	ELIGIBLE ACTIONS	ELIGIBLE DOLLARS	COMPETITIVE ACTIONS	COMPETITIVE DOLLARS	COMPETITIVE DOLLARS %	NON COMPETITIVE ACTIONS	NON COMPETITIVE DOLLARS	NON COMPETITIVE DOLLARS %	NON EFFECTIVE COMPETITIVE ACTIONS	NON EFFECTIVE COMPETITIVE DOLLARS	NON EFFECTIVE COMPETITIVE DOLLARS %	EFFECTIVE COMPETITIVE ACTIONS	EFFECTIVE COMPETITIVE DOLLARS	EFFECTIVE COMPETITIVE DOLLARS %
2013	DEPT OF DEFENSE	P	1. Aircraft, Ships/Submarines & Land Vehicles	Aircraft	423	4,528,472,763.46	30	689,444,212.86	15.22	393	3,839,028,550.60	84.78	9	3,641,440.52	0.08	21	685,802,772.14	15.14
2013	DEPT OF DEFENSE	P	1. Aircraft, Ships/Submarines & Land Vehicles	Land Vehicles	1,538	2,068,154,896.37	1,364	262,276,467.89	12.74	274	1,795,878,388.48	87.26	328	39,636,328.75	1.93	1,036	222,638,139.14	10.82
2013	DEPT OF DEFENSE	P	1. Aircraft, Ships/Submarines & Land Vehicles	Ships & Submarines	283	2,960,930,965.92	171	1,579,371,964.78	55.20	112	1,281,558,801.14	44.80	39	22,310,475.00	0.78	132	1,557,061,489.78	54.43
2013	DEPT OF DEFENSE	P	1. Aircraft, Ships/Submarines & Land Vehicles	Space	13	530,918,634.00	2	50,506,960.00	9.51	11	480,411,674.00	90.49	0	0.00	0.00	2	50,506,960.00	9.51
2013	DEPT OF DEFENSE	P	2. Weapons & Ammunition	Ammunition & Explosives	946	1,805,369,101.53	568	945,121,775.97	52.37	378	860,247,325.56	47.13	188	264,347,934.95	12.73	380	740,773,841.02	46.14
2013	DEPT OF DEFENSE	P	2. Weapons & Ammunition	Fire Control	1,121	618,826,206.90	756	342,613,852.96	41.88	365	475,702,373.94	58.12	205	76,332,524.46	9.32	561	266,481,328.50	32.55
2013	DEPT OF DEFENSE	P	2. Weapons & Ammunition	Guided Missiles	872	2,282,817,156.20	548	83,599,212.94	3.67	324	2,198,917,943.26	96.33	124	48,006,352.34	2.10	424	35,592,860.60	1.56
2013	DEPT OF DEFENSE	P	2. Weapons & Ammunition	Guns	3,028	424,977,705.53	2,196	224,768,265.23	52.89	832	200,219,540.30	47.11	507	23,856,761.43	5.61	1,689	200,911,493.80	47.27
2013	DEPT OF DEFENSE	P	2. Weapons & Ammunition	Nuclear Ordnance	42	64,836,347.44	24	64,324,860.44	99.21	18	512,287.00	0.79	11	51,786.77	0.08	13	64,272,293.67	99.13
2013	DEPT OF DEFENSE	P	2. Weapons & Ammunition	Weapons	1,219	417,982,964.23	1,036	117,069,797.27	28.02	183	300,793,166.96	71.98	267	10,695,858.17	2.56	769	106,393,939.10	25.46
2013	DEPT OF DEFENSE	P	3. Electronic & Communication Equipment	ADP Equipment/Software	25,989	3,722,312,427.86	19,307	2,883,198,980.17	77.73	6,682	829,114,347.69	22.27	4,821	575,120,777.02	15.45	14,486	2,308,077,303.15	62.28
2013	DEPT OF DEFENSE	P	3. Electronic & Communication Equipment	Communication Equipment	10,269	3,958,899,251.84	7,174	2,007,975,966.82	50.72	3,125	1,950,923,284.22	49.28	2,212	675,469,427.55	17.06	4,962	1,332,506,539.27	33.66
2013	DEPT OF DEFENSE	P	3. Electronic & Communication Equipment	Detection & Coherent Radiation Eq	1,747	2,162,986,962.21	942	638,602,953.28	29.54	805	1,524,383,008.93	71.86	233	146,484,612.95	6.77	709	492,208,340.33	21.37
2013	DEPT OF DEFENSE	P	3. Electronic & Communication Equipment	Electrical & Electronics Equipment	63,196	3,526,576,267.25	50,569	1,839,214,339.30	52.15	12,627	1,687,361,927.95	47.85	12,337	536,832,405.64	15.22	38,232	1,302,381,933.66	36.93
2013	DEPT OF DEFENSE	P	3. Electronic & Communication Equipment	Night Vision Eq	568	254,562,468.62	348	88,961,843.00	34.95	220	165,600,625.62	65.05	108	28,737,856.61	11.29	240	60,223,986.39	23.66
2013	DEPT OF DEFENSE	P	4. Sustainment S&E	Drones	87	543,007,737.53	34	56,319,062.98	10.37	53	486,778,354.55	89.63	2	340,719.98	0.06	32	55,978,353.00	10.31
2013	DEPT OF DEFENSE	P	4. Sustainment S&E	Engines, Components & Spt Eq	80,709	11,775,287,466.33	58,701	4,604,872,860.87	39.11	22,008	7,170,414,637.86	60.89	11,107	802,326,537.38	6.81	47,594	3,802,546,323.49	32.29
2013	DEPT OF DEFENSE	P	4. Sustainment S&E	Fuels & Lubricants	4,089	12,902,196,385.39	2,782	11,663,068,921.87	91.23	287	1,139,087,433.72	8.77	1,521	548,434,255.25	4.22	2,261	11,304,624,666.42	87.61
2013	DEPT OF DEFENSE	P	4. Sustainment S&E	Materials	15,479	512,030,984.84	12,346	435,115,329.79	85.56	3,133	73,915,655.15	14.44	1,772	71,816,677.88	14.03	10,574	386,298,651.91	71.54
2013	DEPT OF DEFENSE	P	4. Sustainment S&E	Supply Parts	83,777	1,570,407,103.50	68,226	1,326,167,127.97	71.01	15,551	542,239,975.53	28.99	16,926	354,142,187.94	18.93	51,300	974,024,940.03	52.08
2013	DEPT OF DEFENSE	P	4. Sustainment S&E	Support Ships & Small Craft	226	92,841,341.81	178	78,804,437.07	85.15	48	13,745,904.74	14.84	40	10,777,977.99	11.63	138	68,116,459.08	73.53
2013	DEPT OF DEFENSE	P	4. Sustainment S&E	Training Aids and Devices	1,361	659,254,797.41	969	266,387,860.87	41.67	482	372,846,906.74	58.33	308	58,542,883.59	9.16	661	207,845,007.08	32.51
2013	DEPT OF DEFENSE	P	5. Facilities S&E	Furnishings & Office S&E	52,925	1,135,218,984.90	47,938	907,429,787.85	79.93	4,987	227,789,197.05	20.07	2,855	138,392,468.54	12.19	45,083	769,037,319.31	67.74
2013	DEPT OF DEFENSE	P	5. Facilities S&E	Machinery & Tools	39,883	2,320,241,319.69	29,414	1,160,581,137.52	50.02	10,469	1,159,660,182.17	49.98	7,007	347,314,065.20	14.97	22,407	813,267,072.32	35.05
2013	DEPT OF DEFENSE	P	5. Facilities S&E	Physical Plant & Land	56,183	1,982,700,235.17	53,079	1,707,744,997.28	86.13	3,104	275,045,237.89	13.87	4,671	239,960,935.95	12.10	48,408	1,467,784,061.33	74.03
2013	DEPT OF DEFENSE	P	6. Clothing, Textiles & Subsistence S&E	Medical & Dental S&E	167,186	4,249,807,611.25	159,034	3,964,796,965.70	94.00	8,152	285,021,545.55	6.00	6,617	253,890,190.61	5.97	152,417	3,740,895,875.09	88.03
2013	DEPT OF DEFENSE	P	6. Clothing, Textiles & Subsistence S&E	Subsistence	200,897	4,057,212,139.10	168,138	3,288,376,259.86	81.05	32,759	768,835,903.44	18.95	2,678	83,119,348.06	1.56	165,460	3,225,256,857.80	79.49
2013	DEPT OF DEFENSE	P	6. Clothing, Textiles & Subsistence S&E	Textiles, Clothing & Equipage	6,429	1,964,925,184.40	4,974	1,424,537,248.76	72.51	1,455	540,087,935.64	27.49	1,066	98,105,414.48	4.99	3,908	1,326,431,834.30	67.52
2013	DEPT OF DEFENSE	P	7. Miscellaneous S&E	S&E Not Classified Elsewhere	10,835	104,178,718.66	10,152	99,186,837.12	95.21	683	4,991,881.54	4.79	49	1,295,265.77	1.24	10,103	97,891,571.35	93.97
2013	DEPT OF DEFENSE	S	1. Research and Development	1. Systems Development	1,882	2,019,982,241.78	1,241	1,285,435,976.18	63.64	641	734,546,265.60	36.36	421	574,973,184.15	28.41	820	610,462,792.03	30.22

Competition Example: New Awards by Portfolios (filtered)



- Filtered by:
  - Agency
  - Administrative & Other Services Portfolio

FISCAL YEAR	AGENCY NAME	PORTFOLIO	ELIGIBLE ACTIONS	ELIGIBLE DOLLARS	COMPETITIVE ACTIONS	COMPETITIVE DOLLARS	COMPETITIVE DOLLARS %	NON COMPETITIVE ACTIONS	NON COMPETITIVE DOLLARS	NON COMPETITIVE DOLLARS %
2013	DEFENSE LOGISTICS AGENCY	5. Administrative & Other Services	60	7,190,552.46	51	1,065,171.59	14.81	9	6,125,380.87	85.19
2013	DEPT OF THE AIR FORCE	5. Administrative & Other Services	229	205,464,165.77	146	39,101,944.38	19.03	83	166,362,221.39	80.97
2013	DEPT OF THE ARMY	5. Administrative & Other Services	1,537	277,534,849.17	921	163,843,462.44	59.04	616	113,691,386.73	40.96
2013	DEPT OF THE NAVY	5. Administrative & Other Services	719	86,800,757.37	461	53,869,728.76	62.06	258	32,931,028.61	37.94
2013	OTHER DEFENSE AGENCIES	5. Administrative & Other Services	226	27,812,777.28	184	15,906,374.73	57.19	42	11,906,402.55	42.81
2014	DEFENSE LOGISTICS AGENCY	5. Administrative & Other Services	28	7,384,273.56	17	501,707.24	6.79	11	6,882,566.32	93.21
2014	DEPT OF THE AIR FORCE	5. Administrative & Other Services	171	35,445,946.02	107	13,805,846.33	38.95	64	21,640,099.69	61.05
2014	DEPT OF THE ARMY	5. Administrative & Other Services	716	96,169,187.10	490	55,199,456.79	57.40	226	40,969,730.31	42.60
2014	DEPT OF THE NAVY	5. Administrative & Other Services	368	43,949,350.29	257	18,301,585.39	41.64	111	25,647,764.90	58.36
2014	OTHER DEFENSE AGENCIES	5. Administrative & Other Services	131	21,896,931.48	100	15,785,306.22	72.09	31	6,111,625.26	27.91

Phase II: Expanding your Analysis

Other Contract Data Systems

- Distribution of contract size
- Largest buying commands
- Top contractors
- 4th quarter spending
- Strategic sourcing
- Contingency spending
- Object Classification Code (OCC)*

Non-Contract Data Systems

- Budget
- Performance
- Schedule

* PDI website has link to spreadsheet with PSC-to-OCC crosswalk

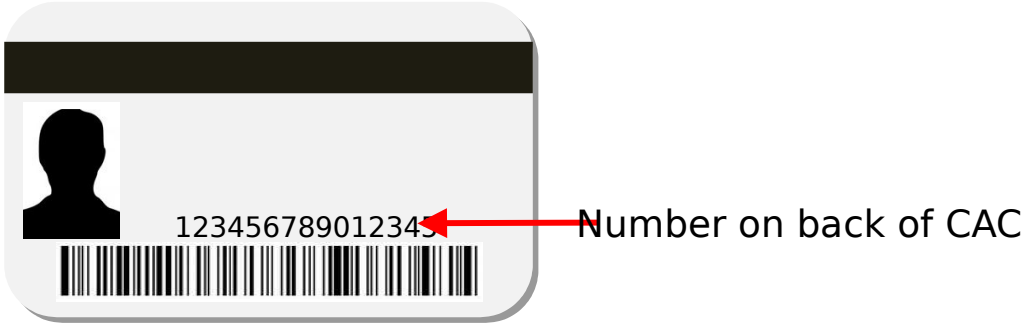
Analysis will vary by portfolio group

Way Forward

- DPAP/SA: in next 2 weeks, schedule individual appts with FDEs (meetings to be held by end of August)—purpose:
  - Answer questions
  - Gather your thoughts and ideas
- DPAP/SA and DPAP/PDI: provide support on Better Buying Power Analysis Tool
- All: ensure individuals are identified and assigned to roles
- All (as desired): submit information to gain access to Business Intelligence Tool—instructions on next slide

How to Get Access to the Business Intelligence Tool

- Send an email requesting access to the Business Intelligence Tool to Ms. Lisa Romney, janice.l.romney.civ@mail.mil. Include the following information:
  - Name
  - Email address
  - Phone number
  - Service/Agency or OSD Org (Like AT&L)
  - Office Name or Symbol
  - CAC # (see picture below where to find CAC number)
  - Date of IA training
  - If a contractor, include a government POC name, email, phone



Services Acquisition & Strategic Sourcing Contacts

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Q&A

Director
Defense Procurement and Acquisition Policy

BACKUP

Functional Domain Expert Structure

USD(AT&L) or Designee
The Honorable Alan Estevez, Principal Deputy, USD(AT&L)

Executive Secretariat DPAP

Transportation Services FDE Mr. Paul D. Peters	Logistics Management Services FDE Mr. Paul D. Peters	Equipment Related Services FDE Mr. Paul D. Peters	Electronics & Comm. Services FDE Mr. Robert J. Carey	Medical Services FDE Dr. Karen S. Guice	Facilities Related Services FDE Mr. John Conger	Knowledge Based Services FDEs
Component Level Leads	Component Level Leads	Component Level Leads	Component Level Leads	Component Level Leads	Component Level Leads	Component Level Leads
Statistics Actions: 10.8M Dollars: $9.8B	Statistics Actions: 4.6K Dollars: $9.0B	Statistics Actions: 31.1K Dollars: $19.4B	Statistics Actions: 81.6K Dollars: $17.7B	Statistics Actions: 7.9K Dollars: $13.6B	Statistics Actions: 125.7K Dollars: $25.7B	Statistics Actions: 65.7K Dollars: $38.0B

Engineering & Technical Services Mr. Stephen Welby
CLLs
Actions: 20.7K
Dollars: $15.8B

Program Mgmt Services Ms. Darlene Costello
CLLs
Actions: 25.2K
Dollars: $17.8B

Management Support Services Mr. Kevin Scheid
CLLs
Actions: 1.4K
Dollars: $1.0B

Administrative & Other Services Mr. Ken
CLLs
Actions: 6.9K
Dollars: $1.8B

Professional Services Mr. Ken Brennan
CLLs
Actions: 2.8K
Dollars: $1.0B

Education & Training Mr. Frank DiGiovanni
CLLs
Actions: 8.7K
Dollars: $1.7B

Component-Level Leads

- Army
- Air Force
- Navy
- Defense Logistics Agency
- Missile Defense Agency
- Defense Health Agency

DPAP & SSMs Provide Cross Cutting Staff Support

Source: FPDS-NG,

Note: Numbers may not add due to rounding

Additional Tools

- Product-Service-Code-to-Object-Classification-Code (OCC) Crosswalk
  - Designed to connect budget and expenditure data
  - Comptroller and AT&L joint initiative (15 April 2014)
  - http://www.acq.osd.mil/dpap/pdi/p2p/
- Product-Service-Code (PSC) Selection Tool
  - Improves accuracy of and time to PSC selection and provides PSC-to-OCC map in a simple format
  - Pilot phase until August
  - https://psctool.us/

Engineering & Tech Svcs Portfolio FY14 Competition Values (pt 1)

FISCAL YEAR 2014 DATE SIGNED Between - AGENCY NAME --

Portfolio All Actions with Competition Values

Data as of: 07/21/2014
Date Run : 07/21/2014

FISCAL YEAR	AGENCY NAME	PORTFOLIO	ELIGIBLE ACTIONS	ELIGIBLE DOLLARS	COMPETITIVE ACTIONS	COMPETITIVE DOLLARS	COMPETITIVE DOLLARS %
2014	OTHER DEFENSE AGENCIES	1. Engineering and Technical Services	3,013	724,788,878.44	2,461	622,211,824.81	85.85
2014	DEPT OF THE NAVY	1. Engineering and Technical Services	8,950	2,651,232,460.36	7,200	2,101,848,734.78	79.28
2014	DEPT OF THE ARMY	1. Engineering and Technical Services	5,601	3,188,653,618.56	4,300	2,618,052,900.41	82.11
2014	DEPT OF THE AIR FORCE	1. Engineering and Technical Services	4,753	2,510,143,778.69	2,639	860,744,601.00	34.29
2014	DEFENSE LOGISTICS AGENCY	1. Engineering and Technical Services	25	8,647,476.10	15	2,753,548.62	31.84

Refres

Engineering & Tech Svcs Portfolio FY14 Competition Values (pt 2)

FISCAL YEAR	AGENCY NAME	NON COMPETITIVE ACTIONS	NON COMPETITIVE DOLLARS	NON COMPETITIVE DOLLARS %	NON EFFECTIVE COMPETITIVE ACTIONS	NON EFFECTIVE COMPETITIVE DOLLARS	NON EFFECTIVE COMPETITIVE DOLLARS %	EFFECTIVE COMPETITIVE ACTIONS	EFFECTIVE COMPETITIVE DOLLARS	EFFECTIVE COMPETITIVE DOLLARS %
2014	DEFENSE LOGISTICS AGENCY	10	5,893,927.48	68.16	2	554,615.19	6.41	13	2,198,933.43	25.43
2014	DEPT OF THE AIR FORCE	2,114	1,649,399,177.69	65.71	404	85,485,000.83	3.41	2,235	775,259,600.17	30.89
2014	DEPT OF THE ARMY	1,301	570,600,718.15	17.89	1,030	541,482,379.68	16.98	3,270	2,076,570,520.73	65.12
2014	DEPT OF THE NAVY	1,750	549,383,725.58	20.72	2,594	647,030,494.66	24.40	4,606	1,454,818,240.12	54.87
2014	OTHER DEFENSE AGENCIES	552	102,577,053.63	14.15	333	88,773,850.46	12.25	2,128	533,437,974.35	73.60